



GREATEK

Greatek Electronics Inc.

First Half of Year 2023

Institutional Investor Conference

July 25, 2023

Safe Harbor Statement

This following presentation may include predictions, estimates or other information that might be considered forward-looking.

These forward-looking statements are based on information available to Greatek as of the date of this conference and current expectations, forecasts and assumptions, and involve a number of risks and uncertainties that could cause actual results to differ materially from those anticipated by these forward-looking statements. You are cautioned not to place undue reliance on these forward-looking statements and please keep in mind that except as required by law, we are not obligating ourselves to revise or publicly release the results of any revision to these forward-looking statements.

Agenda

| | | | |
|---|--------------------------------------|---|------------------------|
| 1 | Welcome Remarks | DK Tsai | PTI Group Chairman |
| 2 | GTK 1H23 Financial Results | Mei-Ling Lin | GTK Accounting Manager |
| 3 | GTK 1H23 Business Overview & Outlook | Louis Ning | GTK President |
| 4 | PTI 2Q23 Financial Results | Evan Tseng | PTI CFO |
| 5 | PTI 2Q23 Business Overview | JS Leu | PTI President |
| 6 | 3Q23 and Onward Business Outlook | DK Tsai / JS Leu / Evan Tseng | |
| 7 | Q&A | DK Tsai / JS Leu / Louis Ning / Evan Tseng / Mei-Ling Lin | |



1. Welcome Remarks from Chairman



2. GTK 1H23

Financial Results

2023 Quarterly Statement of Comprehensive Income



(NTD M)

| Account | 2Q23 | % | 1Q23 | % | QoQ% |
|---------------------------------|-------|--------|-------|--------|--------|
| Revenue | 3,516 | 100.0% | 3,017 | 100.0% | 16.5% |
| Gross Profit | 812 | 23.1% | 537 | 17.8% | 51.2% |
| Operating Expenses | 147 | 4.2% | 112 | 3.7% | 31.3% |
| Operating Income | 665 | 18.9% | 425 | 14.1% | 56.5% |
| Non-Operating Income (Expenses) | 90 | 2.6% | 11 | 0.4% | 718.2% |
| Income Before Income Tax | 755 | 21.5% | 436 | 14.5% | 73.2% |
| Income Tax Expense | 160 | 4.6% | 80 | 2.7% | 100.0% |
| Net Income | 595 | 16.9% | 356 | 11.8% | 67.1% |
| EPS (NT\$) | 1.05 | | 0.63 | | 66.7% |

Remark: 1. The financial statement of 2Q23 was un-audited.
2. Outstanding shares of June 30, 2023 were 568,846K Shares.

1H23 Comparison of Statement of Comprehensive Income



(NTD M)

| Account | 1H23 | % | 1H22 | % | YoY% |
|---------------------------------|-------|--------|-------|--------|--------|
| Revenue | 6,532 | 100.0% | 9,403 | 100.0% | -30.5% |
| Gross Profit | 1,348 | 20.6% | 3,023 | 32.1% | -55.4% |
| Operating Expenses | 259 | 4.0% | 332 | 3.5% | -22.0% |
| Operating Income | 1,089 | 16.7% | 2,691 | 28.6% | -59.5% |
| Non-Operating Income (Expenses) | 102 | 1.6% | 187 | 2.0% | -45.5% |
| Income Before Income Tax | 1,191 | 18.2% | 2,878 | 30.6% | -58.6% |
| Income Tax Expense | 240 | 3.7% | 618 | 6.6% | -61.2% |
| Net Income | 951 | 14.6% | 2,260 | 24.0% | -57.9% |
| EPS (NT\$) | 1.67 | | 3.97 | | -57.9% |

Remark: 1. The financial statement of 2Q23 was un-audited.
2. Outstanding shares of June 30, 2023 were 568,846K Shares.

Balance Sheet as of June 30, 2023



(NTD M)

| Account | Amount | % |
|-------------------------------------|---------------|---------------|
| Current Assets | 10,174 | 39.8% |
| - Cash | 5,051 | 19.8% |
| Non-Current Assets | 15,388 | 60.2% |
| Total Assets | 25,562 | 100.0% |
| Current Liabilities | 5,036 | 19.7% |
| Non-Current Liabilities | 466 | 1.8% |
| Total Liabilities | 5,502 | 21.5% |
| Total Equity | 20,060 | 78.5% |
| Total Liabilities and Equity | 25,562 | 100.0% |

- Remark: 1. Net worth per share as of June 30, 2023 was NT\$35.3.
2. The financial statement of 2Q23 was un-audited.
3. Outstanding shares of June 30, 2023 were 568,846K Shares.

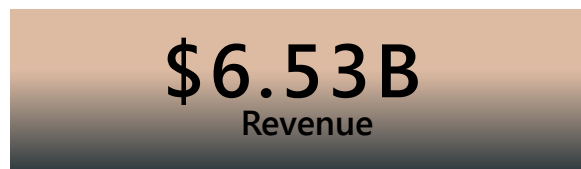


3-1.. GTK 1H23

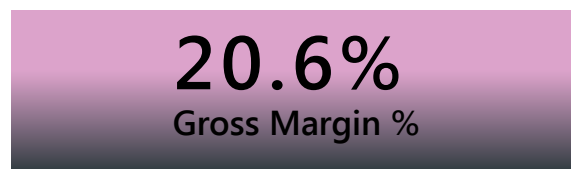
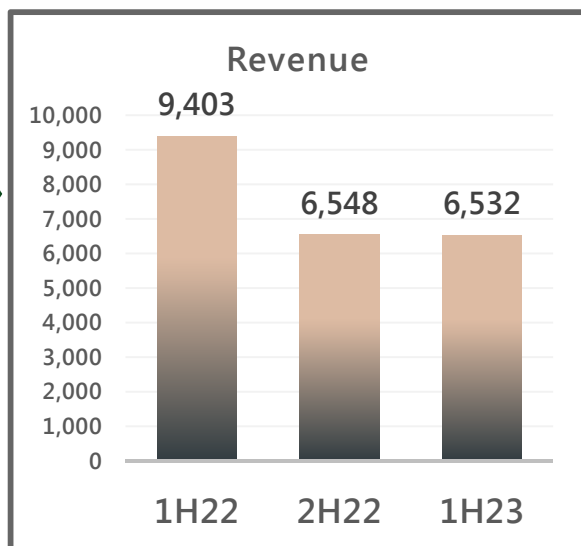
Business Overview

1H23 Key Financial Results

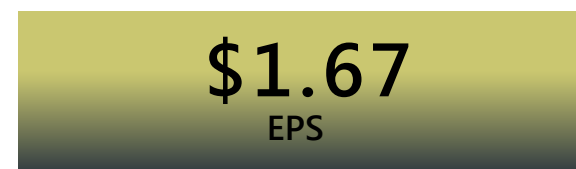
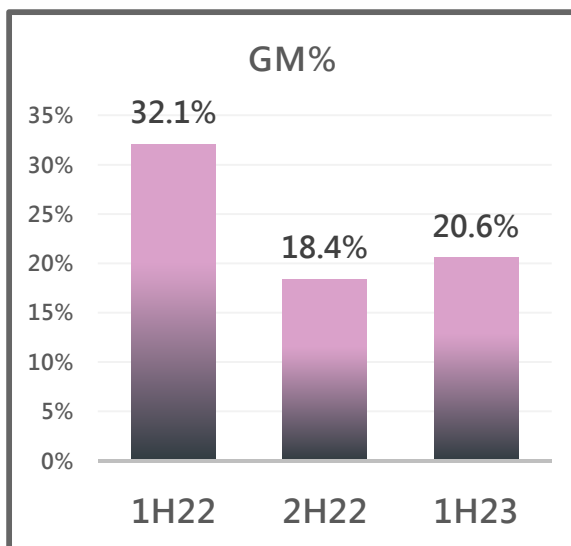
1H23



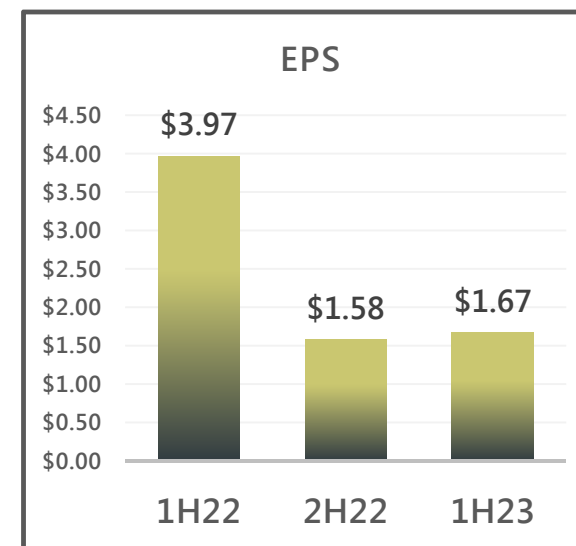
YoY -30.5%



YoY -11.5%



YoY -57.9%



- Results for Revenue ,GM and EPS :

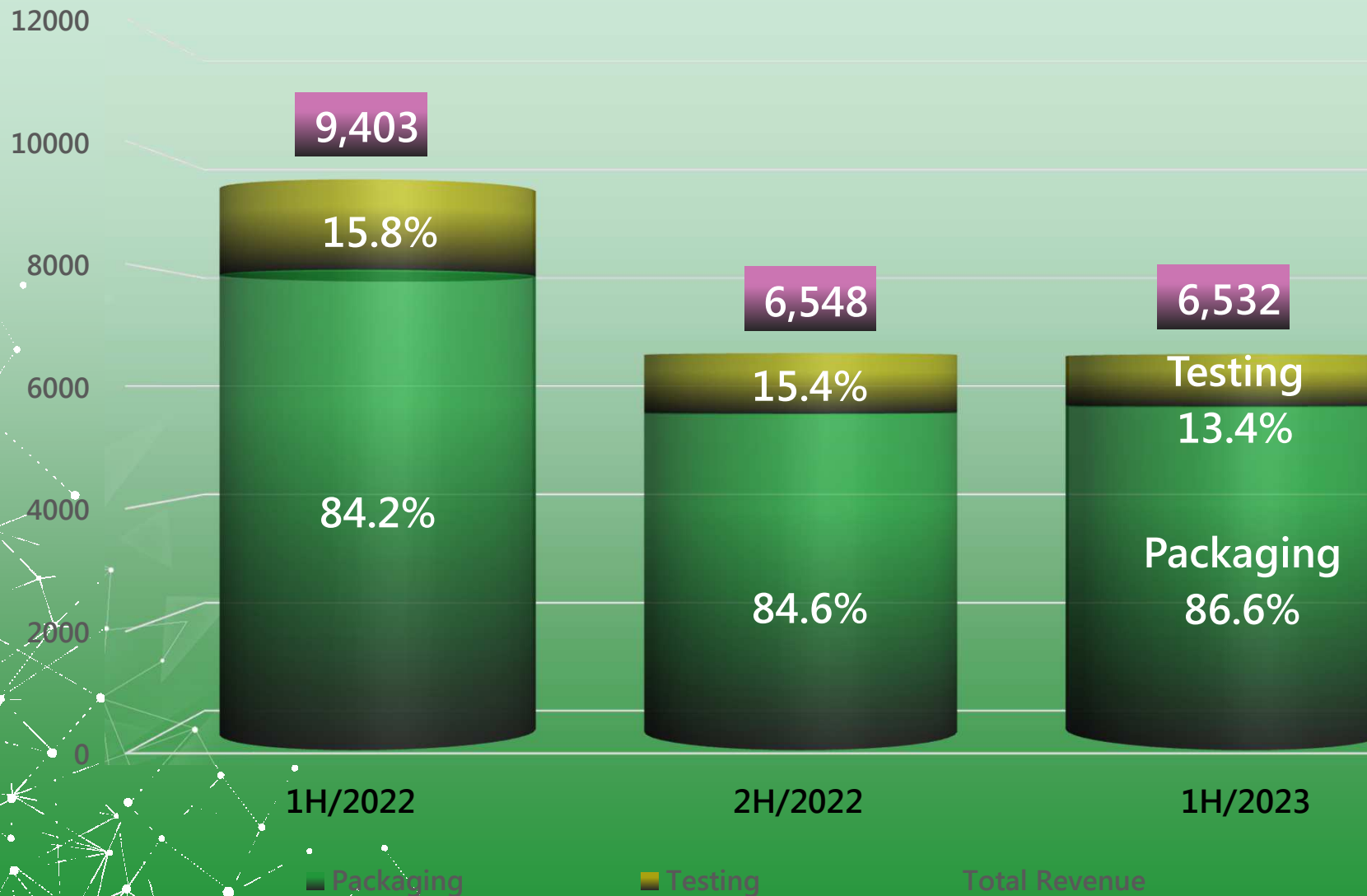
(1) 1H23 Revenue is the lowest during last three years.

(2) Revenue in 1H23 declined slightly, but GM and EPS are higher than 2H22.

1st Half Comparison Revenue by Service



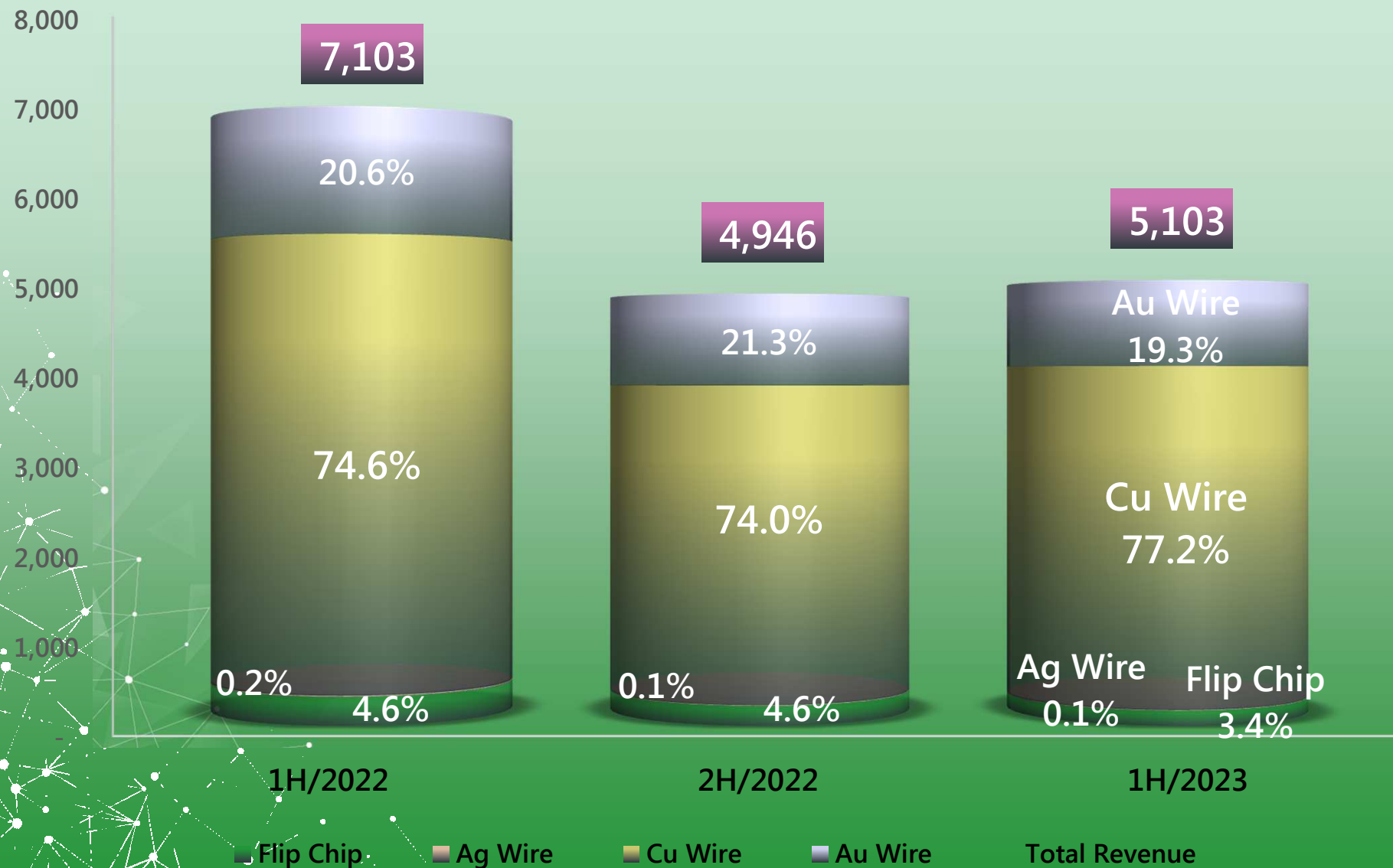
In NTD M



1st Half Comparison of Revenue Breakdown by Assembly Process



In NTD M



1H23 Business Overview

歐美通貨膨脹、持續升息，中國疫情後經濟復甦不如預期，導致終端消費市場仍然疲弱。

Inflation and rising interest rates in the United States and Europe, coupled with China's economic recovery after the pandemic falling short of expectations, have led to a continued weakness in the end-consumer market.

3月至5月期間面板等產品庫存回補，及中國618檔期，有急單的需求。

From March to May, a rush short term demand for urgent orders due to inventory replenishment such as Panels, as well as the Chinese 618 shopping festival.

1H23 Business Overview

半導體庫存去化時間延長，需求復甦情形遠低於預期。

The semiconductor inventory digestion has taken longer than expected, and the recovery of semiconductor demand has been much slower.

國際客戶訂單衰退較國內客戶少，故國際客戶占比仍呈成長趨勢。

The decline in orders from international customers is relatively less than that from domestic customers, indicating a growing trend in the proportion of international customer demand.

A network diagram with white nodes and lines on a dark green background, transitioning to a solid green background on the right. A vertical green bar is positioned to the left of the text.

3-2.. GTK 2H23

Business outlook

2H23 Business Outlook



- 第一季營收應是全年度最低點，但因庫存去化速度不如預期，訂單能見度仍然有限，下半年保守看待。

The first quarter's revenue is expected to be the lowest point of the year, but due to slower inventory digestion period than anticipated, order visibility remains low, hence, a cautious outlook for the second half of the year.
- **MCU及PMIC**產業面臨市場削價競爭，導致訂單遞延。

Both MCU and PMIC are facing market price competition, resulting in delayed order.
- 中國出口和全球貿易的復甦情形，將是影響下半年訂單的主因。

The recovery of China's exports and slow down of global trade will be the main factors affecting our orders in the second half of the year.

2H23 Business Outlook



- 因應半導體供應鏈分散風險之趨勢，國際客戶比重持續增加。
With the trend of semiconductor supply chain risk diversification, the demand of international customers continues to increase.
- 加強車用、工控等產品比重，降低景氣循環對公司營收的衝擊。
Strengthening our position in automotive and industrial product lines helps mitigate the impact of economic cycles to company revenue.



Thank You

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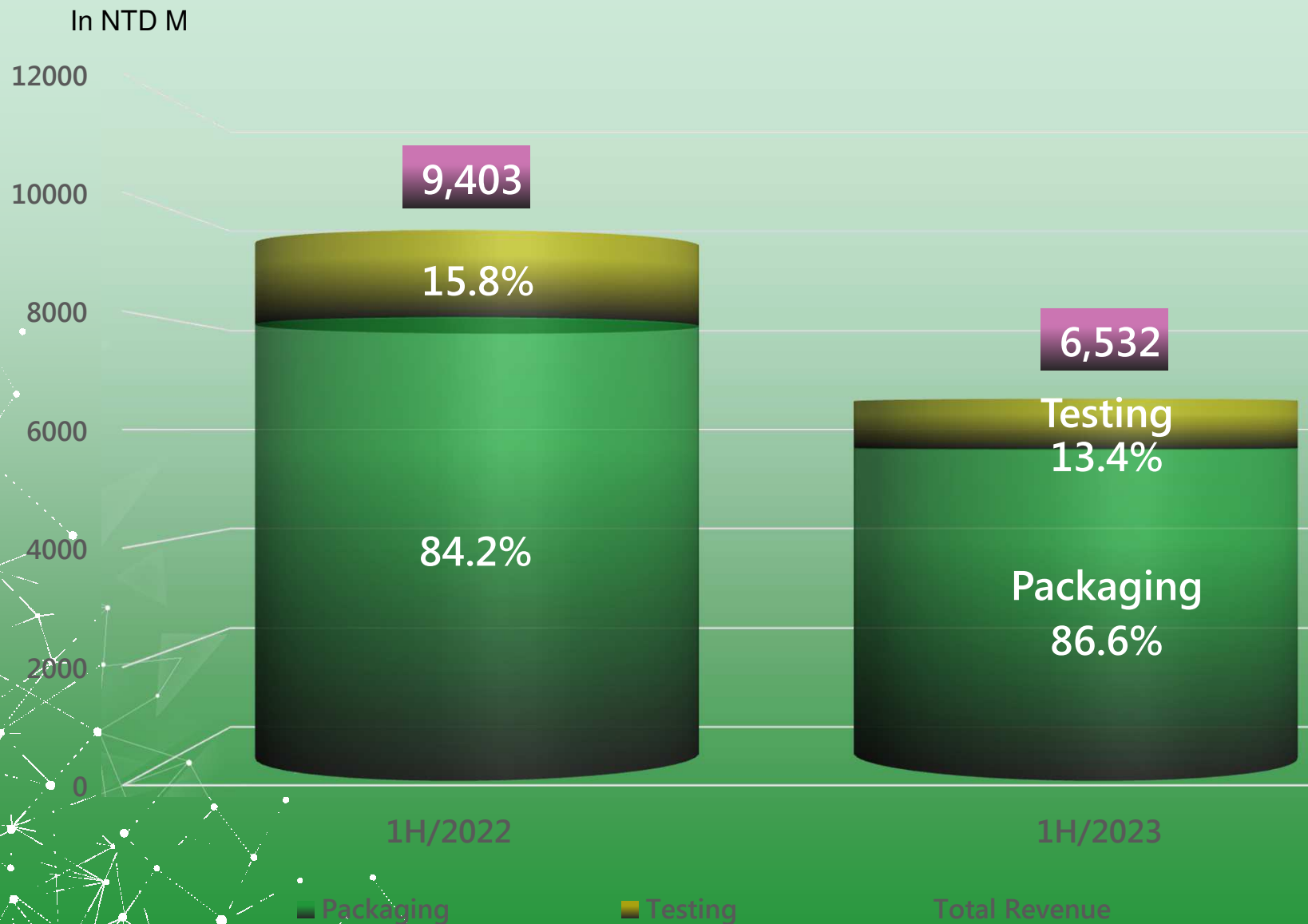
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1st Half Comparison Revenue by Service



1st Half Comparison of Revenue Breakdown by Assembly Process

